

# General Terms and Conditions

## Lipoid Kosmetik AG, Sennweidstrasse 44/46, CH-6312 Steinhausen

### 1. Scope of application and validity

**1.1** These General Terms and Conditions apply to all our business relationships with our customers (hereinafter: "Buyer"). They also apply to all future sales, deliveries and quotations made to the Buyer, even if we do not in each individual case specifically make reference to them.

**1.2** Our General Terms and Conditions apply exclusively. Deviating, contrary or supplementary General Terms and Conditions of the Buyer shall only be applicable under the condition and to the extent that we have expressly agreed to them in writing. They shall thus also not apply in the event that we do not expressly and specifically contest their validity. This shall also apply for the case that we perform delivery to the Buyer without reservation in awareness of the Buyer's General Terms and Conditions.

### 2. Quotations and contracts

**2.1** The ordering of the goods by the Buyer is considered a binding contract offer on the part of the Buyer. We are entitled to accept this contract offer within two calendar weeks of its receipt by us. Acceptance may be declared in writing or by delivering the goods within this time period to the Buyer.

**2.2** Declarations and notifications of legal relevance that must be submitted to us by the Buyer subsequent to conclusion of contract shall only be valid in writing.

**2.3** We reserve ownership rights and copyrights to illustrations, drawings, calculations and other documents. This applies in particular to written documents that are designated "confidential". The Buyer shall require our express written consent prior to their transfer to third parties.

### 3. Prices and payment

**3.1** Prices, delivery specifications and their validity are bindingly regulated in the offer or in the order confirmation. The minimum value per order is CHF/USD 300.- or € 250.-.

**3.2** Unless otherwise specified in writing, all invoices are to be paid net within the agreed terms. For legal purposes, the date of payment shall be deemed the date upon which we receive the payment.

**3.3** Upon expiry of the above-mentioned payment period, the Buyer shall be in default immediately and without further notice of default. Interest shall be charged on the purchase price at the applicable interest rate of 5% (Art. 104 Par. 1 OR Swiss Code of Obligations) for the duration of default. We reserve the right to claim further damages for default.

**3.4** We are entitled to perform deliveries that are still outstanding only against payment in advance or provision of a security in the event that subsequent to conclusion of contract we become aware of circumstances that could substantially reduce the creditworthiness of the Buyer and due to which payment by the Buyer of our outstanding receivables under the respective contractual relationship (including other individual orders for which the same framework contract applies) is jeopardized.

**3.5** The Buyer shall only have set-off and/or retention rights to the extent that its claim is legally established, undisputed or has been recognized by us. In the event of delivery deficiencies, the warranty rights of the Buyer shall remain unaffected in accordance with Item 6 of these Terms and Conditions.

**3.6** For cancellation of already processed orders a service charge of CHF/USD 150.- or € 120.- will apply. In case of individually manufactured goods ("tailor-made") the client is obliged to pay the total amount.

### 4. Delivery, delivery time, partial deliveries, blanket orders

**4.1** Delivery specifications and their validity are bindingly regulated in the offer or in the order confirmation.

**4.2** Our proposed deadlines and dates for deliveries are always only approximate deadlines and dates unless a fixed deadline or fixed date has been expressly pledged or agreed. If shipment has been agreed, delivery times and dates refer to the point in time that the consignment is handed over to the freight forwarder, haulage company or other third party retained to carry out transport unless otherwise expressly agreed.

**4.3** We do not accept liability for impossibility of delivery or for delivery delays except in the case of gross negligence or intent.

In the event that Force Majeure or other events that could not have been foreseen at the time of conclusion of contract (such as operational disruptions of all kinds, difficulties in procuring materials or energy, transport delays, strikes, lawful lockouts, lack of manpower, energy or raw materials, difficulties in obtaining the requisite regulatory approvals, official measures, delivery defaults, incorrect or late delivery by suppliers) make delivery particularly difficult or impossible for us and the hindrance is not merely of a temporary nature, we shall be entitled to rescind the contract. Delivery delays that are not caused by gross negligence or intent shall not entitle the Buyer to rescind the contract. If the Buyer cannot be reasonably expected to accept the delivery as a result of the delays, it can withdraw from the contract by notifying us immediately in writing.

**4.4** We are entitled without specific agreement to make only partial deliveries if the partial delivery can be used by the Buyer within the framework of the intended purpose set down in the contract, the delivery of the remaining ordered goods is ensured and the Buyer does not incur any significant additional costs as a result (unless we declare our willingness to assume these costs). In regard to risk transfer, performance disruptions and payment obligations, a justified partial delivery is deemed an independent performance of service.

**4.5** In the case of special customer specifications the risk of delays in delivery resulting from failure to meet such specifications must be borne by the customer.

### 5. Place of performance, dispatch, packaging, transfer of risk, default of acceptance

**5.1** The due place of performance is the place as agreed by the parties for delivery. The place of performance for payment is Steinhausen

**5.2** Unless otherwise agreed in writing, we decide on the form of shipment (in particular transport companies, shipping route, packaging). We are not obliged to take back packaging materials.

**5.3** The risk is passed to the freight forwarder, haulage company or other third party retained to carry out transport at the latest upon handover of the goods. This also applies if partial deliveries are made. In the event that shipment or handover is delayed due to circumstances for which the Buyer is responsible, the risk shall be transferred to the Buyer as of the date on which the Buyer defaults on acceptance.

**5.4** In the event that the Buyer defaults on acceptance, we shall also be entitled to demand compensation for the damage incurred as a result, including additional expenses (for example storage costs).

### 6. Warranty claims by the Buyer

**6.1** The delivered goods must be inspected carefully immediately upon delivery to the Buyer or to the third party designated by the Buyer. In the case of obvious or other defects that could be detected by an immediate, thorough examination, the goods shall be deemed as approved unless a written complaint is submitted within ten working days of delivery of the goods. The punctual dispatch of the complaint shall suffice to ensure compliance with the deadline. With respect to other defects, the goods shall be deemed approved if a written complaint is not submitted within ten working days of the discovery of the defect. The punctual dispatch of the complaint shall suffice to ensure compliance with the deadline. If in respect to defects the goods are deemed approved, our liability for these defects shall be excluded unless we have fraudulently concealed the defect.

**6.2** In the event that the goods are defective and the Buyer has notified us of this properly in accordance with Item 6.1, the Buyer shall be entitled to the statutory rights subject to the following provisions:

a) We shall have the right at our own discretion to either remediate the defect or supply the Buyer with goods that are free of defects (subsequent performance);

b) The Buyer may demand damages only under the conditions set down in Item 7.

**6.3** The information we provide about the goods does not constitute a legal warranty of properties but is rather a description or labeling of the goods. The properties of specimens and samples are binding only insofar as they have been expressly agreed in writing as qualities of the goods.

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### **7. Other liabilities**

**7.1** Unless otherwise stated in these Terms and Conditions including the following provisions, we shall only be held liable for breach of contract – irrespective of the legal basis on which it is founded – due to intent or gross negligence. Consequential losses due to defects and, in particular, profit losses shall be expressly excluded.

**7.2** The foregoing liability exclusions and limitations apply in equal scope for the benefit of our corporate organs, legal representatives, employees and other agents.

**7.3** The liability exclusions and limitations ensuing from Items 7.1 and 7.2 do not apply in the case that we have fraudulently concealed a defect. This also applies to claims of the Buyer pursuant to the Product Liability Act.

**7.4** We cannot assume any responsibility for risks, formulations or liabilities arising from the use of our products, as the storage and working conditions in the facilities of our Buyers are beyond our control.

### **8. Period of limitation**

**8.1** The limitation period for claims ensuing from material and legal defects is two years from the date of delivery of the goods.

**8.2** Instead of the two-year limitation period referred to above, the statutory limitation periods shall apply in the case of intentional deception and in the case of strict liability under the Product Liability Act.

### **9. Reservation of proprietary rights**

**9.1** All goods supplied by us to the Buyer remain our property until the full payment of all our present and future accounts receivable ensuing from the business relationship with the Buyer (secured debts). We are entitled to have the reservation of proprietary rights registered in the relevant public register. The reservation applies to the recognized account balance.

**9.2** The Buyer is under obligation to treat and store the goods appropriately. The Buyer shall be held liable irrespective of negligence or fault for any damage to or loss of delivered goods to which we have reserved proprietary rights. In the event that the Buyer cannot itself provide compensation from its own assets in the event of damage to or loss of the goods, it shall be obliged to insure the goods at its own expense against fire, water and theft at replacement value. The Buyer hereby cedes possible claims against the insurance company to us; we hereby accept this cession of claims. The existence of insurance coverage must be proven to us on request.

**9.3** The goods subject to reservation of proprietary rights may not be pledged as collateral to third parties nor reassigned as security prior to full payment of the secured debts. The Buyer shall inform us immediately in writing in the event that third parties make claim to the reserved goods.

**9.4** If the reservation of proprietary rights is not registered in the public register, the Buyer shall be authorized to resell and/or process the goods subject to the reservation of proprietary rights in the ordinary course of business. In this case, the following provisions apply additionally:

a) The reservation of proprietary rights extends to the products resulting from the processing, mixing or combination of our goods to their full value, whereby we are considered the manufacturer. In the event that subsequent to their processing, mixing or combination with the goods of third parties the ownership rights of the third parties remain valid, we shall acquire co-ownership in proportion to the invoice value of the processed, mixed or combined goods. In all other matters the same shall apply for the resulting product as for the goods delivered subject to reservation of proprietary rights.

b) The Buyer hereby cedes to us as security all claims against third parties ensuing from the resale of the goods or products in their entirety or to the amount of our co-ownership share in accordance with the preceding paragraph. We hereby accept cession of these claims. The obligations of the Buyer set down in Item 9.2 also apply with respect to the ceded claims.

c) We grant the Buyer the revocable authorization to collect the claims ceded to us on its own behalf. We may only

revoke this authorization of collection in the case of a liquidation event.

d) If the realizable value of the securities exceeds our claims by more than 10%, we will release securities at our discretion at the request of the Buyer.

e) If, in the event of a breach of contract by the Buyer, – in particular default of payment – we withdraw from the contract (liquidation event), we shall be entitled to reclaim the reserved goods.

### **10. Information about REACH**

Lipoid Kosmetik AG appointed an Only Representative according to Article 8 of the REACH Regulation. In order to meet the requirements of Article 8 we or the Only Representative may ask our Non-EU customers about specific information on quantities of substances (provided by Lipoid Kosmetik AG) which are imported into the EU and the supplied customers. Such information will be disclosed as far as necessary to comply with the REACH Regulation.

### **11. Place of jurisdiction and other provisions**

The law of the Swiss Confederation applies without exception. Application of the United Nations Convention on Contracts for the International Sale of Goods and the conflict rules of international private law are excluded.

**Any disputes arising from the business relationship between us and a Buyer domiciled in Switzerland (headquarters in Switzerland) shall be subject to the ruling of the courts of the Canton of Zug. The place of jurisdiction is CH-Steinhausen.**

**Any disputes arising from the business relationship between us and a Buyer that is not domiciled in Switzerland (headquarters outside Switzerland) shall be subject to the ruling of a court of arbitration consisting of one judge in accordance with the regulations of the International Chamber of Commerce (ICC). The seat of the court of arbitration is Zurich. The language of the proceedings shall be English.** Mandatory statutory provisions on exclusive jurisdiction remain unaffected by this provision.

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